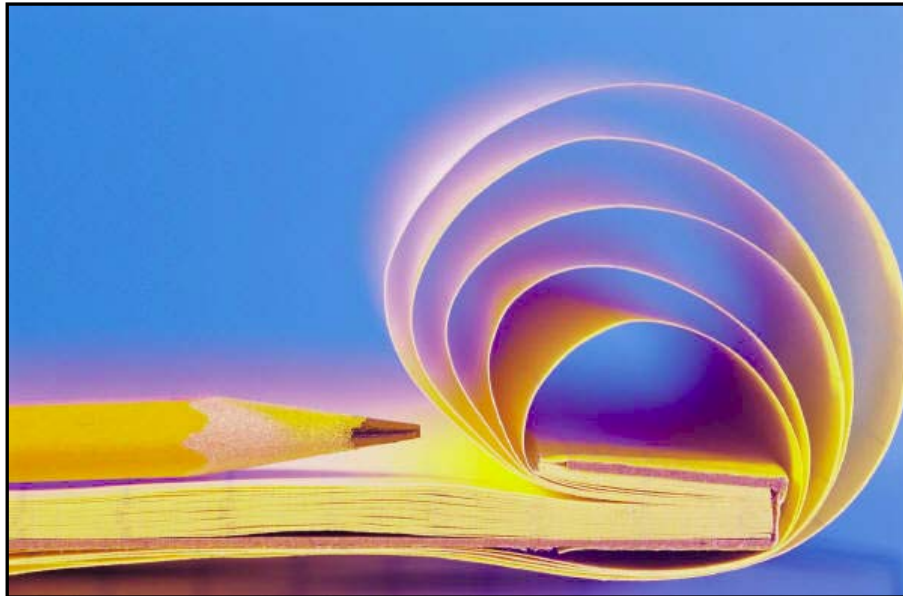




# West Texas Real Estate School

TREC Approved Education Provider # 573



Located at:  
3223 South Loop 289, Suite 240-P  
Lubbock, TX 79423

Mailing Address:  
P.O. Box 64901  
Lubbock, TX 79464-4901

**(806) 687-4400**  
**(806) 687-1624 fax**  
**[www.WestTexasRealEstateSchool.com](http://www.WestTexasRealEstateSchool.com)**



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## Texas Real Estate Licensing Requirements

The Texas Real Estate Commission requires 210 hours of real estate or related education prior to application for the Salesperson License Examination. This requirement **must** include the first three courses listed below:

<u>Principles of Real Estate</u>	<u>60 Hours - Required</u>
<u>Law of Agency</u>	<u>30 Hours - Required</u>
<u>Law of Contracts</u>	<u>30 Hours - Required</u>
<u>Real Estate Math *</u>	<u>30 Hours</u>
Total:	150 Hours

\* An additional Core Real Estate Elective Course

The remaining 60 hours of education may be satisfied in **either of two ways:**

1. **College credit** – Four (4) semester hours credit in an approved academic subject from an accredited college or university.
2. **Additional real estate core subject courses.** We provide several approved self-paced courses to choose from. Choose from the list of courses under Enrollment & Tuition.

Classes are scheduled **Friday-Saturday**, 8:45 AM to 5:00 PM. Final exams are given following completion of the class. Please check the schedule on our web site before enrolling or call the office for any changes.

You can begin with any of the courses. However, if your schedule permits we **highly** recommend taking Principles of Real Estate first.

Tuition must be paid in full no less than 7 days prior to scheduled class date. For information on late registration please call 687-4400. Our instructor-led courses involve substantial self-paced study outside class hours. Credit will be given through Lubbock Christian University.

### Course Schedule

Real Estate Pre-Licensing Courses

August 15-16	Friday – Saturday	Principles of Real Estate - Part I
August 22-23	Friday – Saturday	Principles of Real Estate - Part II
August 29-30	Friday – Saturday	Law of Agency
September 5-6	Friday – Saturday	Law of Contracts
September 12-13	Friday-Saturday	Real Estate Math



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## APPLICATION FOR ADMISSION

Name:		Date:	
Address:			
City:		State:	Zip:
Home Phone:		Business Phone:	
Cell Phone:		Fax #:	
Social Security Number: / / ( For Identification Purposes Only)		Email Address:	

### Education

	Degree/Diploma	Semester Hours	Institution Name	Year
High School				
College				
College				

### Real Estate Education Completed or In Progress

Course	Credit Earned	School	Year

### Work or Professional Experience/Real Estate Related Experience


Previously Licensed in \_\_\_\_\_ (State)  Broker  Salesperson

### Career Plans After Licensure

Plan to work:  FULL TIME  PART TIME  UNDECIDED

Need a sponsoring broker

Have a sponsoring broker: Company: \_\_\_\_\_ City: \_\_\_\_\_

Plan to remain inactive

### How did you hear about us?

- Newspaper Ad
- TREC Website
- WTRES Website
- Phone Book
- Referral by? \_\_\_\_\_
- Other \_\_\_\_\_



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## TUITION & FEES

Select Courses:		Tuition	Hours/Credit	
Principles of Real Estate		\$398	60	<input type="checkbox"/> \$398
Law of Agency		\$199	30	<input type="checkbox"/> \$199
Law of Contracts		\$199	30	<input type="checkbox"/> \$199
Real Estate Math		<u>\$199</u>	<u>30</u>	<input type="checkbox"/> \$199
	Subtotal	\$995	150	<input type="checkbox"/> \$_____
Exam Prep		<u>\$159</u>	n/a	<input type="checkbox"/> \$159
	Total	\$1,154		
			<b>Total</b>	\$_____

Start Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Check #\_\_\_\_\_

Credit Card: Visa/MC

Cash

Card # \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Signature: \_\_\_\_\_

### Course Format

Textbooks may be issued at the time of enrollment. Students are encouraged to follow the suggested reading list issued with the Principles text. In order to receive maximum benefit from each course, please plan to spend significant time reading and reviewing the course material outside of class time.

### Attendance Requirements

Students are required to attend all scheduled hours to receive credit. Any missed time may be made up by attending another scheduled class. Missed time and/or make up work must be completed prior to taking the final exam. If a student misses more than 1/3 of the class time he/she will be dropped from the class and no refund will be given. Dropped students may transfer to another class within 30 days. Students have 90 days to make up all work and pass the final exam.

### Refund Policy

Due to our commitment to our instructors the school has a NO REFUND policy. Students may retake a missed class the next time the class is scheduled for up to 120 days with written notice of the absence. If a class is cancelled by the school all tuition paid will be refunded.

### Examination

A grade of 70% or better on the final exam is required to receive credit. Make up exams may be given outside scheduled class times by appointment as time permits. There is a \$15 fee for make up exams. If a student fails a final exam twice, the student will be required to retake the entire course at a fee of \$75.

### Certificate For Credit

Our Instructor-Led classes are offered in conjunction with Lubbock Christian University. In order to avoid delays in receiving your certificate(s) we will issue a Letter of Completion acceptable to the Texas Real Estate Commission to students who have passed the final exam.

### Additional Information

\$25 will be charged for returned checks. Dress for classes is business casual.

Students previously enrolled in WTRES courses may upgrade to instructor-led courses for the following fees:

Correspondence Courses: \$50 per 30 hour course or \$159 per 60 hour course

Online Courses: \$75 per 30 hour course

An additional charge may apply if the student's textbook is not current.



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## ADDITIONAL SELF-PACED CORE REAL ESTATE COURSES

The following core real estate courses meet the Texas Real Estate Commission's education requirement for pre-licensure, alternatives to college credit and for post-licensure continuing education:

Hours	Tuition (Tax Included)
-------	------------------------

### Additional Core Courses:

1. Listing & Sales Success #0514 *	30	\$165
2. Marketing to Buyers #0521 *	30	\$165
3. Sales and Marketing 101 #511 *	30	\$165
4. Property Management #0811	30	\$165
5. Real Estate Brokerage #0711	30	\$165
6. Real Estate Investments #0911	30	\$165
7. Real Estate Finance I #0411	30	\$165
8. Real Estate Finance II #0412		\$195

Add \$16.00 for shipping if required.

\* Recommended for pre-license credit.

## ENROLLMENT AGREEMENT

### Additional Core Courses

Name:		Date:	
Address:			
City:		State:	Zip:
Home Phone:		Business Phone:	
Cell Phone:		Fax #:	
Social Security Number: / /		( For Identification Purposes Only)	

Class Title: \_\_\_\_\_  
Class Title: \_\_\_\_\_  
Class Title: \_\_\_\_\_

Tuition: \$ \_\_\_\_\_  
\$ \_\_\_\_\_  
\$ \_\_\_\_\_

- Check # \_\_\_\_\_  
 Credit Card: Visa/MC  
 Cash

Please ship to above address   
I will pick up my course materials

Shipping: \$ \_\_\_\_\_  
Total: \$ \_\_\_\_\_

Card # \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

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 TREC Website  
 WTRES Website  
 Phone Book  
 Referral by? \_\_\_\_\_  
 Other \_\_\_\_\_